

AFA Perspective



Presented by Jose Romeo B. Ebron, AFA

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Financing for Sustainable Agricultural Mechanization*

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CSAM



Asian Farmers' Association for Sustainable Rural Development (AFA)

at a glance...

- **2002** the year we were established
- **13 million** Member-Farmers
- **20** National Farmers' Organizations
- **180,000** farmers' organizations, cooperatives & cooperative groups
- **16** countries

OUR AGENDA

1

PROMOTE

- SECURED LAND RIGHTS

2

PRODUCE

- DIVERSE & NUTRITIOUS FOOD THROUGH SUSTAINABLE AGRO-ECOLOGY

3

BUILD

- FARMERS' COOPERATIVES & THEIR ENTERPRISES

4

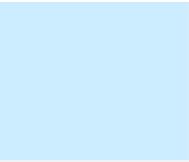
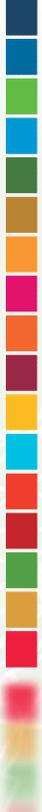
PROMOTE

- EQUITABLE RIGHTS & OPPORTUNITIES AMONG WOMEN & MEN FARMERS

5

PROMOTE

- YOUNG FARMERS



■ BUILD AND STRENGTHEN INSTITUTIONS

- Invest Agriculture Mechanization thru Agriculture Cooperatives
- 

WHY AGRICOOPS AN OPTION?

Smallholders are

The main investors in the rural sector

The largest food producers in the world

But they are

Dispersed and fragmented

Facing numerous barriers

coop

Cost sharing

Markets linkages

Voice

High transaction costs

Imperfect markets

Lack of government support



**HOW
WE
WORK**



**Pillar 1:
Business Capacity
Development**



**Pillar 2:
Competitiveness**



**Pillar 3:
COOP-TO-COOP
Cooperation**



**Pillar 4:
Enabling Environment**

Agricultural Mechanization in Cooperatives

- Increase Farmer's Productivity and Quality
- More outreach and end-users
- Increase business capacity and competitiveness of farmers' cooperatives
- Shared maintenance
- Opportunity to acquire more machines

Pillar 1: Business Capacity Development



FARM LEVEL

PROFILING

CLUSTERING

FARMING
PRODUCTIVITY

FINANCIAL
EDUCATION



Small-Scale Farming: A Business Proposition

5

Sharing Best Practices to Others
(Farm HH Tourism)

4

Self-Growing Seeds
(Farm HH Seed Library)

3

Producing Commercial Products

2

Producing Climate Resilient Products
(Flood, Drought, Storm)

1

Producing healthy, Nutritious Food

SIX ACTIVITIES IN THE FARM

Pillar 2:
COMPETITIVENESS



Open Access Button



TO FINANCE &
INVESTMENTS

TO MARKETS



**FINANCING TO SUPPORT MECHANIZATION in
FARMERS' ORGANIZATIONS AND COOPERATIVES**

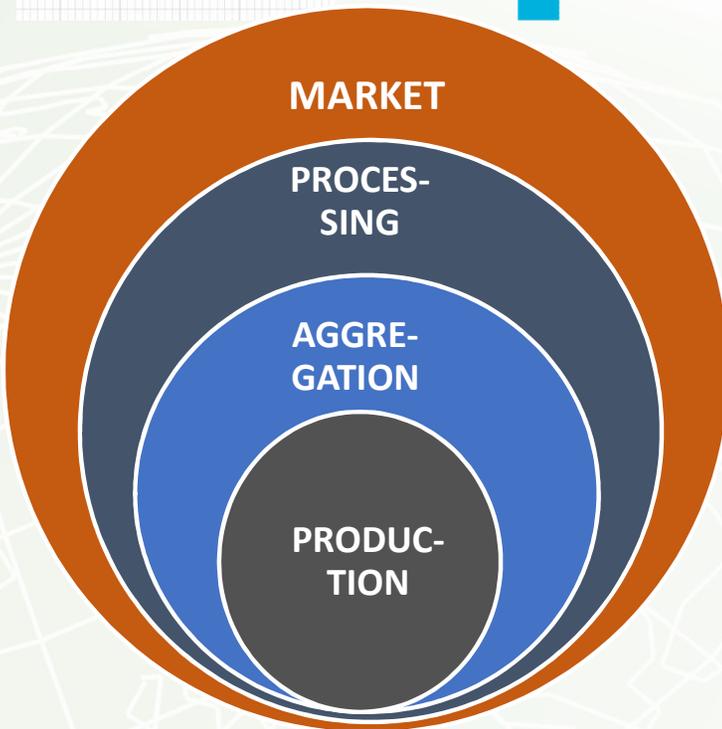
Pillar 3: Coop-to-Coop Cooperation

unlock

coop

Potential
for

MARKET
POWER



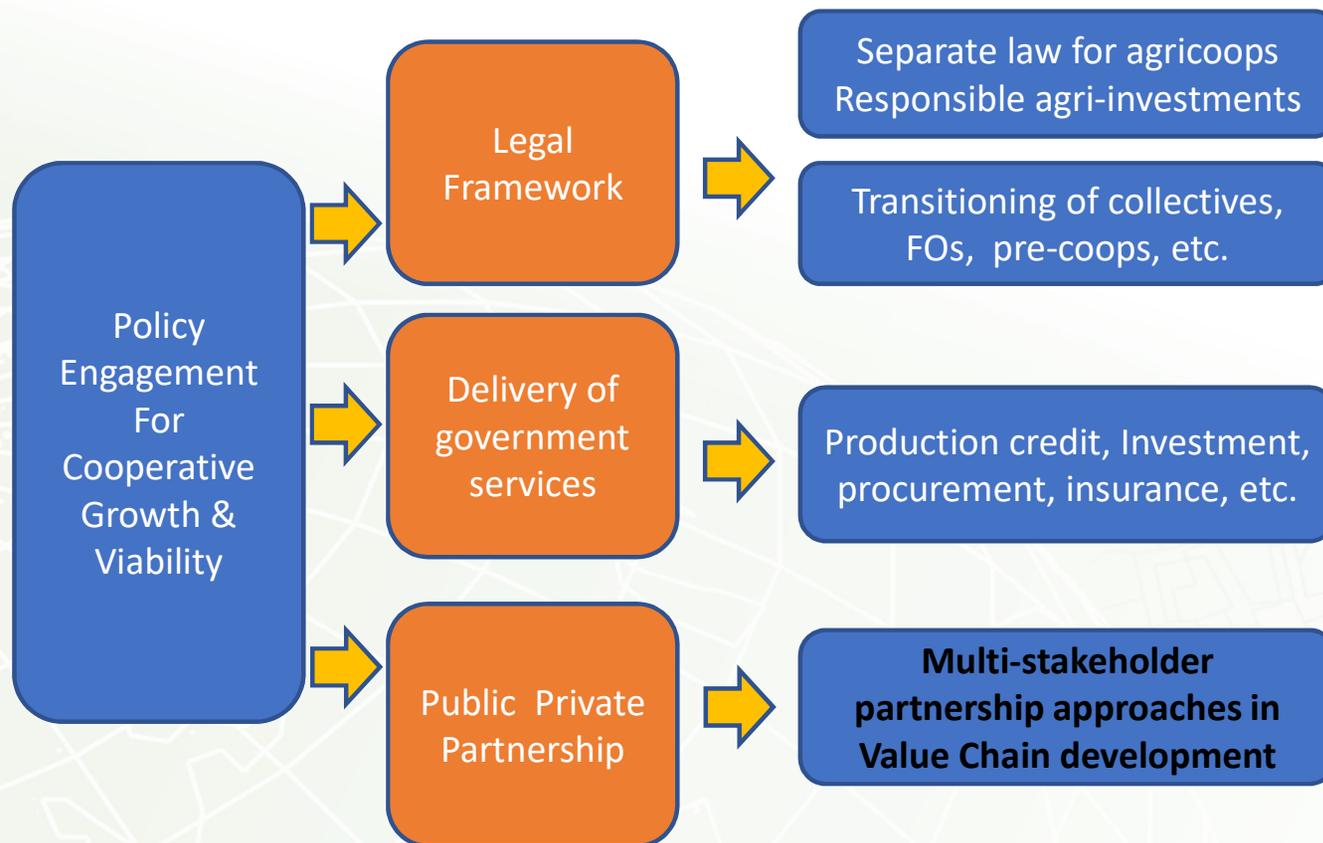
ASIAN
CONFEDERATION OF
AGRI-COOPS

INTEGRATED NATIONAL
NETWORK OF AGRI-COOPS

COMMODITY-SPECIFIC FEDERATION

COOP-TO-COOP TRADE

Pillar 4: Enabling Environment



Multi-stakeholder Partnerships

- **ACDI-VOCA – USDA funded project** to support production and processing of coffee cooperatives in the Philippines
- **Rural Agro-Industrial Partnership for Inclusive Development and Growth (RAPID)** – Php2.3B IFAD financed project on value chain
- **Missing Middle Initiative (MMI)** – Funded by the Global Action for Food Security Program (GAFSP) in Bangladesh and Bhutan

SIDC's Value Chain



FEEDMILLING

-Coop utilizes the corn produces by its members



MEMBER/ COOP LIVESTOCK ENTERPRISE

- Members utilize feeds in its livestock production

ORGANIC FERTILIZER PRODUCTION/ INPUT CONSOLIDATION

-Coop Consolidates Purchase of Inputs
-Coop Produces its own Organic Fertilizer from Chicken Manure



MEMBER CORN FARMING ENTERPRISE

-Coop Provides Financing
-Coop Buys back the corn from farmers



CORN PROCESSING

-Coop taps existing high capacity corn processing centers



Gaps & Challenges

- No after sales support
- Low quality or incomplete machineries due to corruption
- Lack of specialized trainings for end-users
- High cost of maintenance
- Projects that does not match farmers needs
- Big ticket agri-mechanization projects
(Too BIG to HANDLE)



We have the
knowledge and
the skills to make
our world more equal,
more safe and
more sustainable.

