Inxythong experiences on financing for sustainable agricultural mechanization

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7th Regional Forum on Sustainable Agricultural Mechanization in Asia and the Pacific
Financing for Sustainable Agricultural Mechanization

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INTRODUCE

Inxythong Group has 2 Business

Inxythong Motor Import-Export Sole
Mr. Sivone NORASING
Managing Director
(Tractor, Combine Harvester, Tranplanter, Mini Excavator, Parts, Service)

Mrs. Chandee MANOSITH
Manager

Inxythong trading Co., Ltd
Mrs. Vilaylak NORASING
Managing Director
(Diesel Engine, Power tiller, Generator, Parts, Service)

Mrs. Seumkham BOULAVANH
Manager

Sale and Marketing Department
Spare parts Department
Service Technical Department
Finance & Accounting Department
Leasing Department

All Manpower Staff: 71  Female: 23  Male: 48
Sales territory

Center

North

Central

South
Demonstration of the Rice Transplanting
Demonstration of the Rice Transplanting at Naxaythong district Jul 12, 2019
After sale Service as standard of Kubota Corporation

- 1-5-12 Project
- Blowing out the warranty
- Service care
- Service day
- Repair Max
- 100% Maintenance service CSI 97%
Services

After Sale service to build confident and Re-Purchase

Mobile Service

Service day

User visit
Social Assistance Project
Condition sale of finance

Condition payment to leasing of tractor

- Payment 30% rate of interest 0.9% of per month a medium term between 12-48 months
- Payment 30% rate of interest 1% of per month, but pay 3 months a medium term between 12-48 months. Pay to deposit
- Payment 40% rate of interest 1.2% of per month, but pay 6 months a long time 48 months.
- Payment 50% rate of interest 1% of per month, but pay 6 months a long time 48 months.

For tractor model M-series pay to deposit 10,000 baht
For tractor model L-series pay to deposit 5,000 baht
Teams and Conditions of Credit

→ The Conditions of Down Payment for Tractor:

- Advance Payment 30%, Interest 0.9% per Month, for monthly payment for a period of 4 years.
- Advance Payment 30%, Interest 1% per Month, for 3-month payment for a period of 4 years.
- Advance Payment 40%, Interest 1.2% per Month, for 6-month payment for a period of 4 years.
- Buying tractor model M-series, the interest will be paid 10,000 bath per month and 6,000 Bath for tractor model L-series.
- Advance Payment 50%, Interest 1% per Month, for 6-month payment for a period of 4 years.
Document requirement:


Client in Vientiane Capital, Vientiane and Bolikhamxay Province:

- Guarantor (2 person): Guarantor must understand the conditions of guaranty and able to control and be responsible for guaranty.

In Case, Client close contract before the contract end:

- Client closes contract before contract end within 12 months, 24 months, 36 month, the Company will charge the interest ahead for six month and the rest of interest will be given back to the Client.
THANK YOU